

# **DYNAMIC SUSTAINABLE PROCUREMENT PROBLEM: MODELS AND METHODOLOGIES**

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**AUGUST 2017**

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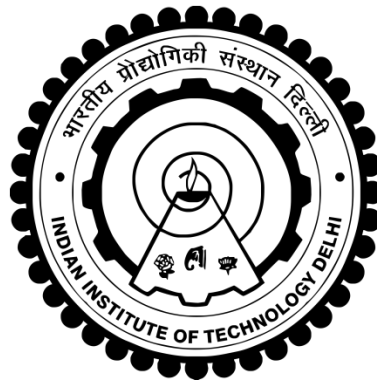
# **DYNAMIC SUSTAINABLE PROCUREMENT PROBLEM: MODELS AND METHODOLOGIES**

*by*

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Submitted  
in fulfilment of the requirements of the degree of **Doctor of Philosophy**

to the



**Indian Institute of Technology Delhi**

**AUGUST 2017**

## **CERTIFICATE**

This is to certify that the thesis entitled “**Dynamic Sustainable Procurement Problem: Models and Methodologies**” being submitted by **Harpreet Kaur** to the Indian Institute of Technology Delhi for the award of the degree of **Doctor of Philosophy** is a bonafide record of original research work carried out by her. She has worked under my supervision and has fulfilled the requirements for the submission of the thesis, which has reached the requisite standard.

The results contained in this thesis have not been submitted, in part or full, to any other University or Institute for the award of any degree or diploma.

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## **ACKNOWLEDGEMENTS**

Completion of this doctoral dissertation was possible with the support of several people. I would like to express my sincere gratitude towards all of them. First and foremost, I am extremely grateful to my research supervisor, Dr. S. P. Singh for his valuable guidance, scholarly inputs, consistent encouragement and motivation I received throughout my research work, even during tough times in the Ph.D. pursuit. I consider it as a great opportunity to do my doctoral programme under his guidance and to learn from his experience and expertise. I thank my supervisor for all the help and kind support I have received during this programme. I would also like to thank my Student Research Committee for their encouragement and support during various phases of the programme. I am also thankful to Prof. Remy Glardon for guiding me during 3 months of research stay at EPFL Lausanne. I gratefully acknowledge my colleagues at Optimization lab who have contributed to my personal and professional development at over all these years. I would also like to thank my roommate and friends at hostel for being there in all good and bad times.

A special thanks to my parents. This dissertation would not have been possible without the unconditional love and support of my parents. I also thank my siblings for their love and encouragement. Finally, I thank god for leading me through all difficulties, whose guidance I have experienced day by day and to whom I trust for my future. Thank you.

(Harpreet Kaur)

## **ABSTRACT**

Procurement is the process of buying goods or services from an external source. It is an important business function which ensures procurement of quality goods in the right amount at right time within right cost. With increased market competition globally post 1990's, business organizations have finally realized that procurement is a strategic and tactical level activity than a simple clerical one. Since procurement is an initial and the most crucial step in the entire supply chain, effective procurement can enhance a firm's competitive advantage and overall business performance. Hence, an effective and efficient procurement strategy is required for any industry to minimize costs, maintain quality of end products, avoid delays and improve overall supply chain performance.

Selection of suppliers and carriers based on various criteria important for the manufacturing firm is the first step towards efficient procurement. In this research, different qualitative models are applied to prioritize suppliers and carriers considering various traditional and non-traditional parameters. However, different qualitative models provide different supplier/carrier rankings causing a difficulty in final decision making. This research work develops an ILP based model for consensus ranking of suppliers and carriers considering ranks obtained from various qualitative models. In addition to this, the dynamic procurement models are also proposed by integrating lot-sizing, supplier selection and carrier selection. These procurement models are developed for carbon trading market using carbon emission constraint. It is referred as dynamic sustainable procurement (DSP) model. The proposed procurement models are either mixed integer linear programs (MILP) or mixed integer non-linear programs (MINLP) type and optimal solution cannot be obtained in realistic time for large size problems. Therefore, a heuristic (H-1) based solution methodology is also proposed to solve large sized

MILP and MINLP models. The optimal and heuristic solutions obtained are also statistically compared to show the efficiency of proposed heuristic (H-1) approach.

These proposed models are further extended to capture uncertainties in the form of fluctuations in demand, supplier capacity and carrier capacity using fuzzy and stochastic parameters. These procurement models are referred as fuzzy sustainable procurement (FSP) using triangular fuzzy numbers and stochastic sustainable procurement (SSP) model using chance-constrained programming. Besides uncertainties, the research work also propose goal based procurement models considering various goal targets prioritized by the firms, thus, to address firm's targets into procurement modelling. These models are referred as goal based dynamic sustainable procurement (GDSP) model and goal based stochastic sustainable procurement (GSSP) model

Finally, the research proposes a flexible dynamic sustainable procurement (FDSP) model to integrate quantitative and qualitative models to develop a procurement plan taking care of both qualitative and quantitative parameters desired by the firm. A case study is also conducted to validate the proposed models for real-time industry data.

**Keywords:** Dynamic procurement, Sustainability, Flexibility, quantitative modelling (Stochastic, fuzzy, goal based, ILP, MILP, MINLP, Heuristic), qualitative modelling (AHP, TOPSIS, Fuzzy-AHP, Fuzzy-TOPSIS, IRP, Weighted IRP, DEMATEL, BAK)

## सार

प्रापण एक बाहरी स्रोत से माल या सेवाओं को खरीदने की प्रक्रिया है यह एक महत्वपूर्ण व्यवसाय कार्य है जो सही कीमत पर सही मात्रा में गुणवत्ता वाले सामान की खरीद को सही कीमत के भीतर सुनिश्चित करता है। 1990 के बाद विश्व स्तर पर बढ़ती प्रतिस्पर्धा के साथ, व्यापार संगठनों ने अंततः यह महसूस किया है कि खरीदारी एक सरल कारकुनी एक की तुलना में एक रणनीतिक और सामरिक स्तर की गतिविधि है। चूंकि खरीद पूरी आपूर्ति श्रृंखला में एक प्रारंभिक और सबसे महत्वपूर्ण कदम है, इसलिए प्रभावी खरीद एक फर्म के प्रतिस्पर्धात्मक लाभ और समग्र व्यापार प्रदर्शन को बढ़ा सकती है। इसलिए, किसी भी उद्योग के लिए लागत कम करने, अंत उत्पाद की गुणवत्ता बनाए रखने, देरी से बचने और समग्र आपूर्ति श्रृंखला प्रदर्शन में सुधार के लिए एक प्रभावी और कुशल खरीद रणनीति आवश्यक है।

विनिर्माण फर्म के लिए महत्वपूर्ण मानदंडों के आधार पर आपूर्तिकर्ताओं और वाहकों का चयन कुशल खरीद की ओर पहला कदम है। इस शोध में, विभिन्न पारिवारिक और गैर पारंपरिक मापदंडों पर विचार करने वाले आपूर्तिकर्ताओं और वाहकों को प्राथमिकता देने के लिए विभिन्न गुणात्मक मॉडल लागू किए गए हैं। हालांकि, विभिन्न गुणात्मक मॉडल विभिन्न सप्लायर / वाहक रैंकिंग प्रदान करते हैं जिससे अंतिम निर्णय लेने में कठिनाई होती है। यह शोध कार्य विभिन्न गुणात्मक मॉडल से प्राप्त रैंकों पर आपूर्तिकर्ताओं और वाहकों की सर्वसम्मति रैंकिंग के लिए एक आईएलपी आधारित मॉडल विकसित करता है। इस के अलावा, गतिशील प्रापण मॉडल भी प्रस्तावित हैं, बहुत-आकार, सप्लायर चयन और वाहक चयन को एकीकृत करके। कार्बन उत्सर्जन की कमी का उपयोग करते हुए ये खरीद मॉडल कार्बन ट्रेडिंग बाजार के लिए विकसित किए जाते हैं। इसे गतिशील स्थायी खरीद (डीएसपी) मॉडल के रूप में संदर्भित किया जाता है। प्रस्तावित खरीद मॉडल या तो मिश्रित पूर्णांक रैखिक कार्यक्रम (एमआईएलपी) या मिश्रित पूर्णांक गैर-रैखिक कार्यक्रम (मिनलिप) प्रकार हैं और बड़े आकार की समस्याओं के लिए वास्तविक समय में इष्टतम समाधान प्राप्त नहीं किया जा सकता है। इसलिए, बड़े आकार के एमआईएलपी और मिनलिप मॉडलों को हल करने के लिए एक अनुमानी (एच -1) आधारित समाधान पद्धति भी प्रस्तावित है। प्राप्त इष्टतम और शोधिक समाधान भी सांख्यिकीय रूप से प्रस्तावित अनुमानी (एच -1) दृष्टिकोण की दक्षता दिखाने के लिए तुलना में हैं।

इन प्रस्तावित मॉडल को फजी और स्टोचैस्टिक मापदंडों का उपयोग करते हुए मांग, सप्लायर क्षमता और वाहक क्षमता में उतार-चढ़ाव के रूप में अनिश्चितताओं को पकड़ने के लिए आगे बढ़ा दिया गया है। इन खरीद मॉडल को फजी टिकाऊ खरीद (एफएसपी) के रूप में त्रिकोणीय फजी संख्या और स्टोचैस्टिक टिकाऊ खरीद (एसएसपी) मॉडल के माध्यम से मौका-विवश प्रोग्रामिंग का उपयोग कर कहा जाता है।

अनिश्चितताओं के अलावा, शोध कार्य फर्मों द्वारा प्राथमिकता के विभिन्न लक्ष्य लक्ष्यों को ध्यान में रखते हुए लक्ष्य आधारित खरीद मॉडल का प्रस्ताव भी करता है, इस प्रकार, प्रापण मॉडलिंग में फर्म के लक्ष्य को संबोधित करने के लिए। इन मॉडलों को लक्ष्य आधारित गतिशील स्थायी खरीद (जीडीएसपी) मॉडल और लक्ष्य आधारित स्टोकेस्टिक टिकाऊ खरीद (जीएसएपी) मॉडल के रूप में संदर्भित किया जाता है

अंत में, अनुसंधान एक लचीला गतिशील स्थायी खरीद (FDSP) मॉडल मात्रात्मक और गुणात्मक मॉडल एकीकृत करने के लिए फर्म द्वारा वांछित दोनों गुणात्मक और मात्रात्मक मानकों की देखभाल करने के लिए एक खरीद योजना विकसित करने का प्रस्ताव है। वास्तविक समय उद्योग डेटा के लिए प्रस्तावित मॉडल को मान्य करने के लिए केस स्टडी भी आयोजित किया जाता है।

कीवर्ड: गतिशील खरीद, स्थिरता, लचीलापन, मात्रात्मक मॉडलिंग (स्टोकेस्टिक, फजी, लक्ष्य आधारित, आईएलपी, MILP, MINLP, अनुमानी), गुणात्मक मॉडलिंग (AHP, TOPSIS, अस्पष्ट-AHP, अस्पष्ट-TOPSIS, IRP, भारित IRP, DEMATEL, BAK)

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## LIST OF INDICES, VARIABLES AND PARAMETERS

### *List of indices*

- $t$  Index for time periods
- $i$  Index for parts
- $j$  Index for suppliers
- $m$  Index for carriers

### *List of variables*

- $X_{tijm}$  Order allocation in  $t^{th}$  period of  $i^{th}$  part procured from  $j^{th}$  supplier in using  $m^{th}$  carrier
- $U_{tijm}$  1 if in  $t^{th}$  period the  $i^{th}$  part is procured from  $j^{th}$  supplier using  $m^{th}$  carrier ELSE 0
- $Y$  Extra or spare carbon emissions sold or bought over entire planning horizon
- $I_{it}$  Inventory carried from  $t^{th}$  period to  $t^{(t+1)h}$  period for  $i^{th}$  part

### *List of parameters/notations*

- $D_{ti}$  Demand in  $t^{th}$  period for  $i^{th}$  part
- $PC_{tij}$  Cost of purchasing in  $t^{th}$  period of  $i^{th}$  part from  $j^{th}$  supplier
- $TC_{ijm}$  Cost of transportation in  $t^{th}$  period from  $j^{th}$  supplier using  $m^{th}$  carrier
- $OC_{ti}$  Cost of ordering in  $t^{th}$  period of  $i^{th}$  part
- $HC_{ti}$  Cost of holding inventory in  $t^{th}$  period for  $i^{th}$  part
- $SC_{tij}$  Capacity in  $t^{th}$  period of  $j^{th}$  supplier for  $i^{th}$  part
- $\Omega_{jm}$  Available truck load capacity of  $m^{th}$  carrier with  $j^{th}$  supplier.
- $V_{tjm}$  Total number of  $m^{th}$  carriers available in  $t^{th}$  period with  $j^{th}$  supplier.
- $\alpha$  Carbon emissions quota (in tons) for entire planning horizon.
- $C$  Carbon price per unit (ton).
- $F_{tm}, F'_{tm}$  Amount of carbon emission in executing a lot size of  $x$  units in  $t^{th}$  period of  $i^{th}$  part from  $j^{th}$  supplier using  $m^{th}$  carrier.  $F_{mt}$  is the carbon emissions produced when  $m^{th}$  carrier is empty.  $F_{omt}$  is the variable emission factor in time  $t^{th}$  period.

- $E_t$  Amount of carbon emissions caused during placing an order in  $t^{th}$  period.
- $E'_t$  Amount of carbon emissions caused in holding a unit of part at warehouse for  $t^{th}$  period.
- $UL_{ti}$  Upper tolerance of lead time in  $t^{th}$  period for  $i^{th}$  part.
- $LL_{ti}$  Lower tolerance of lead time for  $t^{th}$  period for  $i^{th}$  part.
- $L_{tjm}$  Lead time in  $t^{th}$  period of  $j^{th}$  supplier using  $m^{th}$  carrier.
- $d_j$  Distance (Kms) of  $j^{th}$  supplier from the buyer.
- $mil_m$  Mileage (Kms/litre) of  $m^{th}$  carrier.

### CHAPTER 3

- $j$  Index for MCDM techniques
- $i$  Index for supplier/carriers
- $X_{ij}$  Rank of  $i^{th}$  supplier/carrier using  $j^{th}$  MCDM technique
- $Y_i$  Aggregated/integrated final rank of the  $i^{th}$  suppliers/carriers.

### CHAPTER 5

- $\widetilde{D}_{it}$  Fuzzy demand in  $t^{th}$  period for  $i^{th}$  part expressed as TFN  $(D_{it(l)}, D_{it(m)}, D_{it(u)})$ ,
- $\widetilde{SC}_{ijt}$  Fuzzy supplier capacity in  $t^{th}$  period with  $j^{th}$  supplier of  $i^{th}$  part expressed as TFN  $(SC_{ijt(l)}, SC_{ijt(m)}, SC_{ijt(u)})$
- $\widetilde{\Omega}_{jmt}$  Fuzzy carrier capacity of  $m^{th}$  carrier with  $j^{th}$  supplier in  $t^{th}$  period expressed as TFN  $(\Omega_{jmt(l)}, \Omega_{jmt(m)}, \Omega_{jmt(u)})$
- $F_{D_{ti}}^{-1}$  Constant inverse cumulative distribution function for random demand for given  $\alpha_{ti}$  having mean ( $\mu$ ) and standard deviation ( $\sigma$ )
- $F_{SC_{tij}}^{-1}$  Constant inverse cumulative distribution function for random supplier capacity for given  $\alpha_{tij}$  having mean ( $\mu$ ) and standard deviation ( $\sigma$ )
- $F_{V_{tij}}^{-1}$  Constant inverse cumulative distribution function for random carrier capacity for given  $\alpha_{tjm}$  having mean ( $\mu$ ) and standard deviation ( $\sigma$ )

- $\alpha_{tjm}$  Level of probability in  $t^{th}$  period that units supplied by  $j^{th}$  supplier using  $m^{th}$  carrier meets capacity of  $m^{th}$  carrier
- $\alpha_{ti}$  Level of Probability that unit supplied satisfies the demand of  $i^{th}$  product in  $t^{th}$  period
- $\alpha_{tij}$  Level of probability in  $t^{th}$  period that units supplied by  $j^{th}$  supplier for  $i^{th}$  product meets capacity of  $j^{th}$  supplier

#### CHAPTER 4 AND 5

- $Z_1^*$  Goal value for purchasing cost
- $Z_2^*$  Goal value for ordering cost
- $Z_3^*$  Goal value for transportation cost
- $Z_4^*$  Goal value for holding cost
- $Z_5^*$  Goal value for carbon emission cost
- $Z_6^*$  Goal value for supplier capacity i.e. minimization of capacity overutilization
- $Z_7^*$  Goal value for carrier capacity i.e. minimization of capacity overutilization
- $d_1^+, d_1^-$  Positive and negative deviational variable for  $Z_1^*$ .
- $d_2^+, d_2^-$  Positive and negative deviational variable for  $Z_2^*$ .
- $d_3^+, d_3^-$  Positive and negative deviational variable for  $Z_3^*$ .
- $d_4^+, d_4^-$  Positive and negative deviational variable for  $Z_4^*$ .
- $d_5^+, d_5^-$  Positive and negative deviational variable for  $Z_5^*$ .
- $d_{ijt6}^+, d_{ijt6}^-$  Over-utilization and under-utilization of supplier capacity  $\forall i, j, t$ .
- $d_{jmt7}^+, d_{jmt7}^-$  Over-utilization and under-utilization of carrier capacity  $\forall j, m, t$ .

## **LIST OF ABBREVIATIONS**

- AHP:** Analytic Hierarchy Process
- ANP:** Analytic Network Process
- BAK:** Borda and Kendall method
- CV:** Coefficient of Variation
- DEA:** Data envelopment analysis (DEA)
- DEMATEL:** Decision Making Trial and Evaluation Laboratory
- DSP:** Dynamic Sustainable Procurement
- ELECTRE:** Elimination and Choice Expressing Reality
- FDSP:** Flexible Dynamic Sustainable Procurement
- FSP:** Fuzzy Sustainable Procurement
- Fuzzy QFD:** Fuzzy Quality Function Deployment
- GDSP:** Goal based Dynamic Sustainable Procurement
- GSSP:** Goal based Stochastic Sustainable Procurement
- ILP:** Integer Linear Program
- IRP:** Interpretive Ranking Process
- ISM:** Interpretive Structural Modelling
- JIT:** Just-in-Time
- MAUT:** Multi-Attribute Utility Theory
- MCDM:** Multi-Criteria Decision Making
- MILP:** Mixed Integer Linear Program
- MINLP:** Mixed Integer Non-Linear Program
- PROMETHEE:** Preference Ranking Organization Method for Enrichment Evaluation
- QFD:** Quality Function Deployment
- SAP-LAP:** situation-actor-process- learning-action-performance

**SD:** Standard Deviation

**SSP:** Stochastic Sustainable Procurement

**TFN:** Triangular Fuzzy Number

**TOPSIS:** Technique for Order of Preference by Similarity to Ideal Solution

**Weighted IRP:** Weighted Interpretive Ranking Process

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