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BY

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PREFACE

Two things are peculiar to this project report. One, the problem chosen is that of a small scale industry. Two, I have not made use of the computer. And these two things are not unrelated to each other.

I chose a problem from the small scale sector because this sector has generally been left untouched by management scientists. In the Indian context, this sector is very important for various reasons. Having chosen a problem in this sector, non-use of computer almost became inevitable.

For the average entrepreneur manager of the small sector computer is an awe-inspiring, inaccessible gadget. The purpose of this project was also to demonstrate to this entrepreneur-manager the usefulness of management science techniques irrespective of the scale of operation. Cost-benefit considerations also went against use of the computer.

In my general approach towards problem-solving in this report academic rigour has been sacrificed for pragmatic simplification.

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